



Too much inventory costs your business >

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VISUAL FORECASTER

VISUAL FORECASTER helps you plan
for the right inventory at the right time
to support your sales forecast.

VISUAL FORECASTER A PROACTIVE PLANNING TOOL

> In a perfect world, inventory would self-replenish the instant it's sold and customers would always find exactly what they were looking for. Inventory overstocks and shortages wouldn't exist.

Reactive transaction capture methodologies fail to take advantage of the cost-savings of planned buying. Proactive inventory planning, coupled with on-going comparison and adjustments for actual activity, is the key to maximizing profitability.

Drill down by store and inventory classification

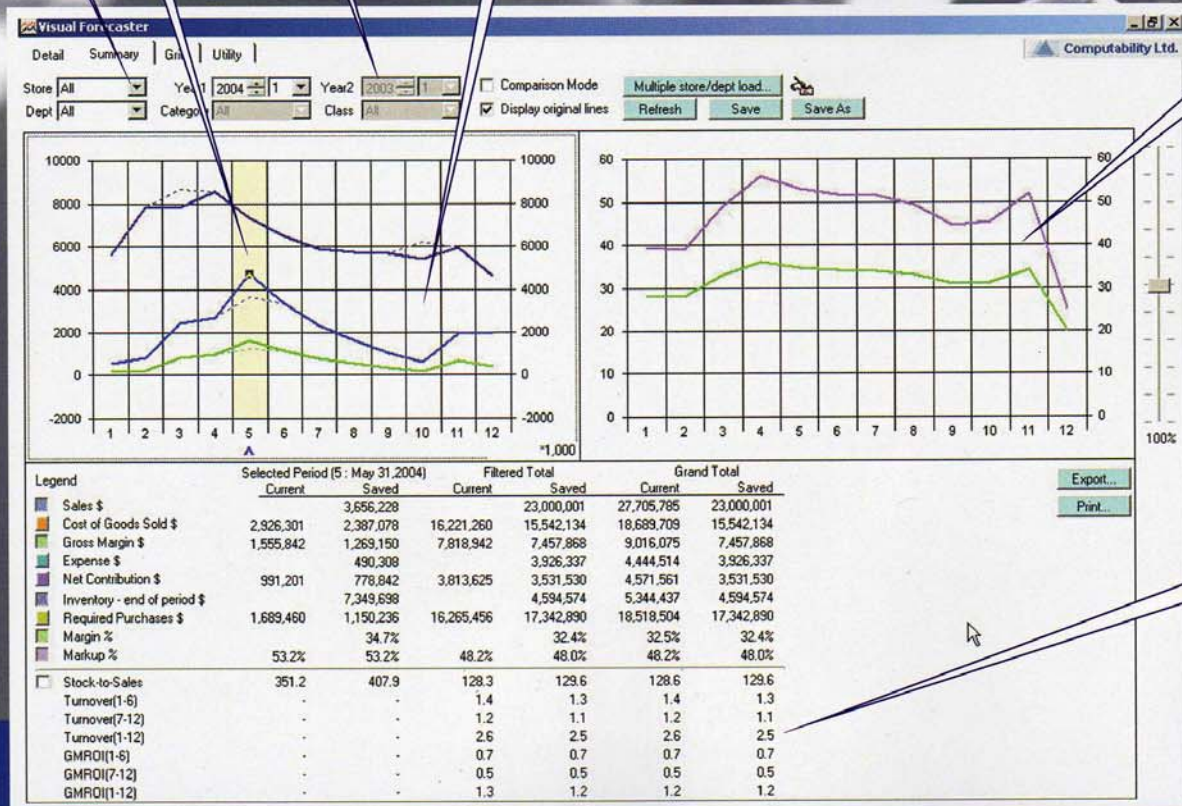
Click and drag graph lines to modify targets

Compare multiple scenarios

Graph lines display sales, inventory and margin figures

Margin and markup percentages

Projected turns and Gross Margin Return on Inventory Investment



>> CLICK. VIEW. ADAPT.

Visual Forecaster will help you plan for the optimum inventory levels to support your sales forecast. You can control cash flows by planning for the right inventory to come in at the right time. This reduces your carrying costs and maximizes your return on inventory investment.

OPEN ARCHITECTURE DESIGN SUPPORTS ANY SYSTEM

Visual Forecaster is designed to enhance any existing retail system. Import data from your current system into Visual Forecaster for inventory planning functions. Visual Forecaster is capable of consolidating data from multiple sources. Export forecast data back to your legacy environment to update your open-to-buy position and for further variance analysis.

INVENTORY PLANNING MADE SIMPLE

With an easy-to-use visual format, Visual Forecaster simplifies the inventory planning and budgeting process. Translate sales targets into specific inventory requirements with the click of a button.

Visual Forecaster is designed to support your sales intuition, not replace it. It facilitates collaboration from many levels of your organization by allowing top-down, middle-out and bottom-up methodologies.

"WHAT-IF" ANALYSIS

Using the intuitive click and drag tool, develop market-specific 'what-if' scenarios.

- Eliminate a store, expand a specific product line or increase your revenue targets and Visual Forecaster automatically adjusts your sales figures, inventory levels and profit margins.
- Include your fixed and variable costs for visual break-even analysis. Visual Forecaster enables you to determine your sensitivity to market conditions by developing multiple scenarios (e.g., high, low and expected).

ADJUST INVENTORY PLAN QUICKLY AND EASILY

Designed as an interactive planning tool, Visual Forecaster enables you to adjust forecasts according to actual sales figures giving you an opportunity to respond to external factors and sales trends. Click and drag graph lines to adjust levels and the changes are automatically updated.

BETTER INFORMATION = BETTER DECISIONS

Forecasting and analysis is the key to identifying your profit centres and exposing underperforming stores or product lines.

Visual Forecaster lets you focus on your bottom-line profitability with tools you need to make cost-cutting or revenue-enhancing decisions.

**We do
the math.**
You see the profits.

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1-403-259-2646

OR VISIT

www.visualforecaster.com

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VISUAL FORECASTER IS A PRODUCT OF COMPUTABILITY LTD.

Established in 1980, Computability specializes in retail information system design and support, including point-of-sale and inventory management systems. Our aim is to help retailers increase their profitability through the effective application of technology to retail processes.

Computability's clients range from regional retailers to national multi-store chains. Computability is committed to developing a competitive advantage for our retail clients.

Other Retail Information Systems Products from Computability Ltd.

- POSability Point-of-Sale – retail sales capture
- ReACT DSS Distributed Store System – store backroom functions
- ReACT Classic – multi-store inventory management
- ReACT Enterprise – multi-store analysis & reporting

For more information on Visual Forecaster and our other product lines, visit our website at: www.visualforecaster.com or call us at (403) 259-2646

